Financial Statements for the year ended 31 March 2013 together with Auditor's Report



Financial Statements together with the Independent Auditors' Report for the year ended 31 March 2013

## Financial statements together with Auditors' Report for the year ended 31 March 2013

| Contents                          | Page    |
|-----------------------------------|---------|
| Auditors' Report                  | 3 – 7   |
| Balance sheet                     | 8       |
| Statement of profit and loss      | 9       |
| Cash flow statement               | 10      |
| Notes to the financial statements | 11 – 35 |

Lodha Excelus 1st Floor, Apollo Milis Compound N. M. Joshi Marg Mahalakshmi Mumbai - 400 011 Telephone +91(22) 3989 6000 Fax +91(22) 3090 2511

### **Independent Auditors' Report**

### To the Members of Deutsche Asset Management (India) Private Limited

### Report on the Financial Statements

We have audited the accompanying financial statements of Deutsche Asset Management (India) Private Limited ('the Company'), which comprise the balance sheet as at 31 March 2013, the statement of profit and loss and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ('the Act'). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Independent Auditors' Report (Continued)

### Deutsche Asset Management (India) Private Limited

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the balance sheet, of the state of affairs of the Company as at 31 March 2013;
- (b) in the case of the statement of profit and loss, of the profit for the year ended on that date;
- (c) in the case of the cash flow statement, of the cash flows for the year ended on that date.

### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion proper, books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. the balance sheet, the statement of profit and loss and the cash flow statement dealt with by this report are in agreement with the books of account;
  - d. in our opinion, the balance sheet, the statement of profit and loss and the cash flow statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956; and
  - e. on the basis of written representations received from the directors as on 31 March 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For BSR & Co.

Chartered Accountants
Registration No: 101248W

Firm's Registration No: 101248W

Manoj Kumar Vijai

Partner

Membership No: 046882

Mumbai 18 July 2013

### Annexure to Independent Auditors' Report - 31 March 2013

(Referred to in our report of even date)

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a regular programme of physical verification of its fixed assets by which all fixed assets are verified once in three years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
  - (c) Fixed assets disposed off during the year were not substantial and therefore, do not affect the going concern assumption.
- (ii) The Company is a service Company, primarily rendering asset management services and investment advisory services to its customers. Accordingly paragraph 4(ii) of the Order is not applicable.
- (iii) According to the information and explanation given to us, the Company has neither granted nor taken any loans, secured or unsecured, to or from Companies, firms or other parties covered in the register maintained under Section 301 of the Act. Accordingly, paragraph 4(iii) of the order is not applicable.
- (iv) In our opinion, and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, with regard to purchase of fixed assets and sale of services. We have not observed any major weakness in the internal control system during the course of the audit.
- (v) In our opinion and according to the information and explanations given to us, there are no contracts and arrangements, the particulars of which need to be entered into the register maintained under section 301 of the Act.
- (vi) According to the information and explanations given to us, the Company has not accepted any deposits from the public to which the directives issued by the Reserve Bank of India and the provisions of Section 58A, Section 58AA or any other relevant provisions of the Act and the rules framed there under apply.
- (vii) In our opinion, the Company has an internal audit system commensurate with its size and nature of business.
- (viii) The Central Government has not prescribed the maintenance of cost records under section 209(1) (d) of the Act for any of the activities conducted/services rendered by the Company. Accordingly para 4(viii) of the Order is not applicable.
- (ix) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/accrued in the books of account in respect of undisputed statutory dues including provident fund, income-tax, service tax and other material statutory dues have been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of sales tax, wealth tax, customs duty, excise duty, cess, investor education and protection fund and employees' state insurance, to the extent applicable as at 31 March 2013.



### Annexure to Independent Auditors' Report - 31 March 2013 (Continued)

- (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, income-tax, service tax and other material statutory dues were in arrears as at 31 March 2013 for a period of more than six months from the date they became payable.
- (c) According to the information and explanations given to us, there are no dues of income-tax, sales tax, service tax, custom duty, wealth tax, excise duty and cess which have not been deposited with the appropriate authorities on account of any dispute.
- (x) The Company does not have any accumulated losses at the end of the financial year and has not incurred cash losses in the financial year and in the immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to its bankers. The Company did not have any outstanding dues to any financial institution or debenture holders during the year.
- (xii) In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion and according to the information and explanation given to us, the Company is not a chit fund or a nidhi /mutual benefit fund/ society. Accordingly paragraph 4(xiii) of the Order is not applicable.
- (xiv) According to the information and explanations given to us, in respect of dealing and trading in securities, proper records have been maintained of the transactions and contracts and timely entries have been made therein. The securities have been held by the Company in its own name.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xvi) Based on our examination of the records of the Company and based on the information and explanation given to us, the Company has not taken any term loans during the year and accordingly paragraph 4 (xvi) of the order is not applicable to the Company.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, the Company has not raised any funds on short-term basis for the purpose of long-term investments.
- (xviii) The Company has not made any preferential allotment of shares to companies/firms/parties covered in the register maintained under Section 301 of the Act.
- (xix) According to the information and explanations given to us, the Company did not have any outstanding debentures during the year.



### Annexure to Independent Auditors' Report - 31 March 2013 (Continued)

- (xx) The Company has not raised any money by public issues during the year.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

For BSR&Co.

Chartered Accountants Firm's Registration No: 101248W

Manoj Kumar Vijai

Partner
Membership No: 046882

Mumbai 18 July 2013

### Balance sheet

as at 31 March 2013

| (Currency: Indian rupee in thousands)                                 |         |                    |                   |
|---|---------|--------------------|-------------------|
|   | Notes   | 31-Mar-13          | 31-Mar-12         |
| I. EQUITY AND LIABILITIES   |         |                    |                   |
| (1) SHAREHOLDERS' FUNDS   |         |                    |                   |
| (a) Share Capital   | 3       | 250,000            | 250,000           |
| (b) Reserves and Surplus  | 4       | 709,999            | 750,528           |
|   | ******* | 959,999            | 1,000,528         |
| (2) NON-CURRENT LIABLITIES  |         |                    |                   |
| (a) Long-term provisions  | 5       | 9,329              | 7,485             |
|   | *****   | 9,329              | 7,485             |
| (3) CURRENT LIABILITIES   |         |                    |                   |
| (a) Short-term borrowings   | 6       | •                  | 30,500            |
| (b) Trade payables  | 7       | 5,412              | 7,942             |
| (c) Other current liabilities   | 8       | 119,060            | 77,860            |
| (d) Short-term provisions   | 9       | 13,176             | 7,025             |
|   |         | 137,648            | 123,327           |
| TOTAL   |         | 1,106,976          | 1,131,340         |
| H. ASSETS   |         |                    |                   |
| (1) NON-CURRENT ASSETS  |         |                    |                   |
| (a) Fixed assets  |         |                    |                   |
| (i) Tangible assets   | · 10.i  | 3,788              | 3,950             |
| (ii) Intangible assets  | 10.ii   | 389                | 777               |
| (b) Deferred tax assets (net)   | 23.6    | 7,227              | 19,528            |
| (c) Long-term loans and advances                                      | 11      | 164,493            | 68,562            |
| (d) Other non-current assets  |         | 534,700<br>710,597 | 96,491<br>189,308 |
| (2) CURRENT ASSETS  |         |                    |                   |
| (a) Current investments   | 13      | 145,875            | 83                |
| (b) Trade receivables   | 14      | 90,759             | 12,225            |
| (c) Cash and bank balances  | 15      | 5,751              | 817,200           |
| (d) Short-term loans and advances                                     | 16      | 21,946             | 6,875             |
| (e) Other current assets  | 17      | 132,048            | 105,649           |
|   |         | 396,379            | 942,032           |
| Total .   | ******* | 1,106,976          | 1,131,340         |
| Significant accounting policies and notes to the financial statements | 2 to 23 |                    |                   |

The accompanying notes form an integral part of this balance sheet

As per our report of even date attached.

For BSR & Co.

Chartered Accountants

Firm's Registration No: 101248W

Manoj Kumar Vijai

Partner

Membership No: 046882

For and on behalf of the Board of Directors of Deutsche Asset Management (India) Private Limited

Suresh Soni
Director

K. M. Gherda Director

Showwall

Nobal Shah

Mumbai 38 July 2013

Mumbai

### Statement of profit and loss

for the year ended 31 March 2013

| (Currency: Indian rupee in thousands)                                 |         |           |           |
|---|---------|-----------|-----------|
|   | Notes   | 31-Mar-13 | 31-Mar-12 |
| I. Revenue from operations  |         |           |           |
| Fee Income  | 18      | 581,504   | 401,355   |
| 11. Other Income  | 19      | 64,129    | 67,973    |
| III. Total Revenue (I + II)   |         | 645,633   | 469,328   |
| IV. Expenses:   |         |           |           |
| Employee benefits expense   | 20      | 220,923   | 172,364   |
| Finance costs   | 21      | 74        | 754       |
| Depreciation and amortization expense                                 | 10      | 1,138     | 2,621     |
| Other expenses  | 22      | 283,164   | 203,761   |
| IV. Total Expenses  |         | 505,299   | 379,500   |
| V. PROFIT BEFORE TAX  |         | 140,334   | 89,828    |
| VI. Tax expenses:   |         |           |           |
| (1) Current Tax   |         | 32,000    | 43,100    |
| (2) Deferred Tax  | 23.6    | 12,301    | (14,268)  |
| •   |         | 44,301    | 28,832    |
| VII. PROFIT FOR THE YEAR AFTER TAX                                    |         | 96,033    | 60,996    |
| VIII. Earning per equity share (face value Rs.10 per share):          | 23.5    | •         |           |
| (1) Basic   |         | 3.84      | 2.44      |
| (2) Diluted   |         | 3.84      | 2.44      |
| Significant accounting policies and notes to the financial statements | 2 to 23 |           |           |

The accompanying notes form an integral part of Statement of profit and loss

As per our report of even date attached.

For BSR & Co.

Chartered Accountants

Firm's Registration No: 101248W

Manoj Kumal Vijai

Partner

Membership No: 046882

For and on behalf of the Board of Directors of Deutsche Asset Management (India) Private Limited

Suresh Soni Director

K. M. Gherda

Kulstunda

Director

Mumbai 18 July 2013 Mumbai 18 July 2013

Nehal Shah Company Secretary

Mchalbhah

### Cash flow statement

for the year ended 31 March 2013

| (Curi | rency: Indian rupee in thousands)   |         |                    |                    |
|-------|---|---------|--------------------|--------------------|
|       |   |         | 31-Mar-13          | 31-Mar-12          |
| A     | Cash flow from operating activities                                       |         |                    | NO 024             |
|       | Profit before taxation  |         | 140,334            | 89,828             |
|       | Adjustments for   |         | 1,138              | 2,621              |
|       | Depreciation  |         | (11,452)           | (5,114)            |
|       | Interest income on investments  |         | (39,194)           | (61,384)           |
|       | Interest income on fixed deposits   |         | 74                 | 24                 |
|       | Interest expense  |         | (10,275)           | -                  |
|       | Gain on sale of investments Dividend received from Mutual fund            |         | (2,982)            | (933)              |
|       | Operating cash flow before working capital changes                        | ******* | 77,643             | 25.042             |
|       | Adjustments for   |         | ,                  | ,                  |
|       | (Increase) / decrease in trade receivables                                |         | (78,534)           | 989                |
|       | (Increase) / decrease in short-term loans and advances                    |         | (15,071)           | 11,202             |
|       | Increase in other assets  |         | (89,496)           | (44,983)           |
|       | Increase in long-term loans and advances                                  |         | (95,931)           | (52,405)           |
|       | (Decrease) / increase in trade payables                                   |         | (2,530)            | 946                |
|       | Increase in other current liabilities                                     |         | 41,274             | 14,121             |
|       | Increase / (decrease) in provisions                                       |         | 7,995              | (1,867)            |
|       | Cash generated from operations  | _       | (154,650)          | (46,955)           |
|       | Income taxes paid   |         | (38,731)           | (48,560)           |
|       | Net cash (used) / provided by operating activities - A                    |         | (193,381)          | (95,515)           |
| В     | Cash flow from Investing Activities                                       |         |                    |                    |
|       | Interest received on fixed deposit  |         | 74,764             | 35,093             |
|       | Purchase of mutual fund unit  |         | (1,615,207)        | (113,251)          |
|       | Sale of mutual fund units   |         | 1,482,672<br>(589) | 114,100<br>(2,748) |
|       | Purchase of fixed assets  |         | (238,548)          | (2,740)            |
|       | Purchase of commercial paper Sale of commercial paper                     |         | 250,000            | 200,000            |
|       | Investment in fixed deposit   |         | (429,500)          | (270,500)          |
|       | Redemption of fixed deposit   |         | 829,000            | 100,000            |
|       | Net cash provided /(used) by investing activities - B                     |         | 352,592            | 62,694             |
| С     | Cash flow from financing activities                                       |         |                    |                    |
|       | Repayment / (proceeds) of short term borrowings                           |         | (30,500)           | 30,500             |
|       | Interim Dividend paid   |         | (117,500)          | -                  |
|       | Tax on interim dividend   |         | (19,062)           |                    |
|       | Interest paid   |         | (98)               | -                  |
|       | Net cash provided by financing activities - C                             |         | (167,160)          | 30,500             |
|       | Net increase/(decrease) in cash and cash equivalents                      | (A+B+C) | (7,949)            | (2,321)            |
|       | Cash and cash equivalents as at the beginning of the year (refer note 15) |         | 13,700             | 16,021             |
|       | Cash and eash equivalents as at the end of the year (refer note 15)       |         | 5,751              | 13,700             |

As per our report of even date attached.

For B S R & Co.

Chartered Accountants

Firm's Registration No: 101248W

Manoj Kumar Vijai

Parmer

Membership No: 046882

misherdo

Suresh Soni Director K. M. Gherda

Director

For and on behalf of the Board of Directors of

Deutsche Asset Management (India) Private Limited

Mumbai 18 July 2013 Mumbai 18 July 2013 Nohaldhah

Nehal Shah

Company Secretary

### Notes to financial statements

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 1 Background

Deutsche Asset Management (India) Private Limited ('the Company') was incorporated on 21 March 2002 as a private limited company under the Companies Act, 1956. The Company has obtained registration from the Securities and Exchange Board of India ('SEBI') to function as an Asset Management Company for the Deutsche Mutual Fund ("the Fund") with effect from 29 October 2002. The Company has also been granted a Certificate of Registration as 'Portfolio Manager' by SEBI on 16 January 2008, to carry on Portfolio Management Services ('PMS').

The Company acts as an investment manager to 'the Fund'. Further, it also provides investment advisory and marketing advisory services to various entities including group entities.

Deutsche India Holdings Private Limited ('DIHPL'), a company incorporated in India, and it's nominees hold 100% of the share capital of the Company.

### 2 Significant accounting policies

### 2.1 Basis of preparation of financial statements

The accompanying financial statements have been are prepared under the historical cost convention and on the accrual basis of accounting, unless otherwise stated and comply with the Accounting Standards prescribed by Companies (Accounting Standard) Rules, 2006 to the extent applicable and in accordance with the Generally Accepted Accounting Principles ('GAAP') and the provisions of the Companies Act, 1956 as adopted consistently by the Company to the extent applicable.

The financial statements have been prepared in accordance with the revised schedule VI notified under the Companies Act 1956.

### 2.2 Use of estimates

The preparation of the financial statements in conformity with the Generally Accepted Accounting Principles (GAAP) in India require the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities on the date of financial statements. The estimates and assumptions used in the accompanying financial statements are based upon the management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from those estimates. Any revision to the accounting estimate is recognised prospectively in current and future periods.



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 2 Significant accounting policies (Continued)

### 2.3 Revenue recognition

### Management fees

Investment management fees are recognised monthly on an accrual basis, net of service tax, based on the daily Net Assets under Management of the mutual fund schemes of the Fund in accordance with the terms of contract entered into between the Company and the Board of Trustees of the Fund and is in line with the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996.

### Advisory fees

Marketing advisory fees and Investment advisory fees are recognised on an accrual basis in accordance with the terms of the contracts entered into between the Company and the counterparties.

### Portfolio management fees

Portfolio management fees are recognized on an accrual basis in accordance with portfolio management agreements entered into with respective clients.

Interest income is recognised on accrual basis.

Dividend income is recognised when the right to receive dividend is established.

### 2.4 Fixed assets and depreciation

Fixed assets are stated at historical cost of acquisition less accumulated depreciation. The historical cost of fixed assets comprises purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

Depreciation is charged on straight line basis at rates higher than the rates prescribed by XIV to the Act, based on management's estimate of the useful life of fixed assets as given below:

| Class of asset                           | Rate of depreciation |
|--|----------------------|
| Furniture, fixtures and office equipment | 10%                  |
| Telecommunications equipment             | 20%                  |
| Computer (Hardware)                      | 25%                  |
| Computer (Software)                      | 33.33%               |
| •  |                      |

Leasehold improvements are depreciated over the residual period of the lease or over a period of 10 years or over the useful life of the leased assets, whichever is shorter.

Depreciation for the entire month is charged in the month of sale if the asset is sold after 15th day of the month. Depreciation is not provided for the month of sale if the asset is sold on or before 15th of the month.

Depreciation for the entire month is charged in the month in which the asset is purchased.

Assets individually costing upto Rs.30 are fully charged to the statement of profit and loss in the year of purchase.

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 2 Significant accounting policies (Continued)

### 2.4 Fixed assets and depreciation (Continued)

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date, there is an indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciable historical cost.

### 2.5 Investments

Accounting for investments is done on a trade date basis.

Investments are classified as non-current or current based on intention of the management at the time of purchase.

Non-current investments are carried at cost less any diminution in value other than temporary in nature, determined separately for each individual investment.

Current Investments are valued at the lower of cost or net realisable value.

Current investments under each category are valued scrip-wise and depreciation / appreciation are aggregated for each category. Net depreciation, for each category, if any, is provided for and net appreciation, if any, is ignored.

### 2.6 Foreign currency transactions

Foreign currency transactions are recorded at the rates of exchange prevailing on the date of the transaction. Exchange differences arising on foreign exchange transactions settled during the year are recognised in the statement of profit and loss for the year.

Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rate on that date. The exchange differences, if any, are recognised in the statement of profit and loss and related assets and liabilities are accordingly restated in the balance sheet.

### 2.7 Staff benefits

Provident Fund

The provident fund contribution is classified as defined contribution plan which is the post – employment contribution plan under which the entity contributes 12% of basic salary as employer's contribution towards Provident Fund maintained with Employees Provident Fund Organisation. The Company's contribution is recognised as an expense and charged to statement of profit and loss during the year in which the employee renders the related service.

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 2 Significant accounting policies (Continued)

### 2.7 Staff benefits (Continued)

### Gratuity

The Company recognises all actuarial gains and losses arising from defined benefits plans immediately in the statement of profit and loss. The Company pays gratuity to employees who retire or resign after a minimum period of five years of continuous service. The Company Contributory Gratuity Scheme bestows benefits to employees which are generally higher than those under the Payment of Gratuity Act, 1972. The Company makes contributions to a separate gratuity fund at the rate of 8.33% of the basic salary on monthly basis subject to the adjustment based on an actuarial valuation. This fund is recognised by the Income-tax authorities and administered by a trust. Gratuity Scheme is treated as defined benefit plan and provision for gratuity expenses are made based on independent actuarial valuation conducted by a qualified actuary using projected unit credit method at year-end.

### Other benefits

Provision for compensated absences, pre-retirement leave and long-term awards are made based on independent actuarial valuation conducted by a qualified actuary using projected unit credit method at year-end. Provision for compensated absences includes provision for pre-retirement leave.

The Company recognises all actuarial gains and losses arising from defined benefits plans immediately in the statement of profit and loss.

### Stock Award

The eligible employees of the Company have been granted stock awards under various plans of equity shares of the ultimate holding company, Deutsche Bank AG. As per the various plans, these stock awards vest in instalments (tranches) over multi year periods. During the year, the Company has charged an amount pertaining to these under the head "Employee benefits expenses" as compensation cost.

### 2.8 Taxation

Income tax expense comprises the current tax (i.e. amount of tax for the period, determined in accordance with the Income Tax Act, 1961 and the rules framed there under) and the deferred tax charge or credit reflecting the tax effects of timing differences between accounting income and taxable income for the year.

The deferred tax charge or credit and the corresponding deferred tax assets and liabilities are recognized for the future tax consequences attributable to timing differences between the accounting profits and taxable profits. Deferred tax assets and liabilities are measured using the tax rates that have been enacted or substantially enacted at the balance sheet date. Deferred tax assets are only recognised if there is reasonable certainty that they will be realised, except for deferred tax assets in respect of unabsorbed depreciation and carry forward losses, which are recognised only to the extent that there is virtual certainty they will be realised. These assets are reviewed for appropriateness of their carrying value at each balance sheet date.

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 2 Significant accounting policies (Continued)

### 2.8 Taxation (Continued)

Minimum Alternative Tax (MAT) under the provisions of the Income tax act 1961 is recognised as current tax in the statement of profit and loss. The credit available under the act in respect of MAT paid is recognised as an asset only when and to the extent there is convincing evidence that the company will pay normal income tax during the period for which the MAT credit can be carried forward for set-off against normal tax liability. MAT credit recognised as an asset is reviewed at each Balance Sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

### 2.9 Leases

Lease of assets under which all the risks and benefits of ownership are effectively retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the statement of profit and loss. Operating lease charges are recognised as an expense in the statement of profit and loss on straight line basis over the lease period for non cancellable leases.

### 2.10 Earnings per share

The basic earnings per share is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

### 2.11 Provisions and contingent liabilities

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### 2 Significant accounting policies (Continued)

### 2.12 Scheme related expenses

Expenses incurred by the Fund over and above the expense limit as specified in the offer document of the scheme are required to be borne by the Company and are disclosed under the head Administrative and other expenses as 'scheme related expenses'.

Expenses incurred such as fund accounting fees, advertisement, brokerage expenses, etc on behalf of schemes of the Fund are recognised in the statement of profit and loss in accordance with the provisions of SEBI (Mutual Fund) Regulations, 1996.



### Notes to the financial statements (Continued)

as at 31 March 2013

| Authorised 50,000,000 (Previous year: 50,000,000) equity shares of Rs.10 each  Issued, subscribed and paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 100%) 25,000,000 (Previous Year: 25,000,000) equity shares of Rs.10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  At the end of the reporting year  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000 25        | Mar-12<br>500,000<br>250,000<br>25,000 |
|---|--|
| Authorised 50,000,000 (Previous year: 50,000,000) equity shares of Rs.10 each  Issued, subscribed and paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 25,000,000 (Previous Year: 25,000,000) equity shares of Rs.10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  25,000  2  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000  2  At the end of the reporting year  250,000  25  At the end of the reporting year                                       | 25,000<br>25,000                       |
| Authorised 50,000,000 (Previous year: 50,000,000) equity shares of Rs.10 each  Issued, subscribed and paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 100%) 25,000,000 (Previous Year: 25,000,000) equity shares of Rs.10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  25,000  2  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000  25  At the end of the reporting year  250,000  25  At the end of the reporting year                                | 25,000<br>25,000                       |
| Issued, subscribed and paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 25,000,000 (Previous Year: 25,000,000 ) equity shares of Rs. 10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  At the end of the reporting year  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000 25  At the end of the reporting year 250,000 25  At the end of the reporting year 250,000 25 | 25,000<br>25,000                       |
| Issued, subscribed and paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  At the end of the reporting year  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000 25  At the end of the reporting year  250,000 25  At the end of the reporting year  | 25,000<br>25,000                       |
| 25,000,000 (Previous year: 25,000,000) equity shares of Rs. 10 each, fully paid up  250,000  100% (Previous year: 100%) 25,000,000 (Previous Year: 25,000,000) equity shares of Rs. 10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  25,000  2  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000  25  At the end of the reporting year  250,000  25  At the end of the reporting year   | 25,000<br>25,000                       |
| 100% (Previous year: 100%) 25,000,000 (Previous Year: 25,000,000 ) equity shares of Rs.10 each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  At the end of the reporting year  Reconciliation for the amount of share capital At the beginning of the reporting year  25,000  2  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000  25  At the end of the reporting year  | 25,000<br>25,000                       |
| each are held by Deutsche India Holdings Private Limited, the holding company and it's nominees and Deutsche Bank AG is the ultimate holding company.  Reconciliation of the number of shares At the beginning of the reporting year  At the end of the reporting year  Reconciliation for the amount of share capital At the beginning of the reporting year  25,000  2  Reconciliation for the amount of share capital At the beginning of the reporting year  250,000  25  At the end of the reporting year  | 25,000                                 |
| At the beginning of the reporting year 25,000 2  At the end of the reporting year 25,000 2  Reconciliation for the amount of share capital At the beginning of the reporting year 250,000 25  At the end of the reporting year 250,000 25   | 25,000                                 |
| At the end of the reporting year 25,000 2  Reconciliation for the amount of share capital At the beginning of the reporting year 250,000 25  At the end of the reporting year 250,000 25  | 25,000                                 |
| Reconciliation for the amount of share capital At the beginning of the reporting year 250,000 25  At the end of the reporting year 250,000 25   |  |
| At the beginning of the reporting year 250,000 25  At the end of the reporting year 250,000 25  | 50 000                                 |
| At the end of the reporting year 250,000 25   |  |
| At the chi of the reporting year  | 50,000                                 |
| Terms / rights attached to Equity Shares  | 50,000                                 |
| The Company has only one class of equity shares having Face Value of Rs. 10 each. Each holder of an equity share is entitled to one vote per share.   |  |
| The holders of equity shares are entitled to dividends, if any, proposed by the Board of Directors and approved by shareholders at the Annual General Meeting.  |  |
| In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company. The distribution will be in proportion to the number of equity shares held by the shareholders.  |  |
| There are no restrictions on the rights of the equity shareholders  |  |
| 4. Reserves and surplus   |  |
| Other Reserves  |  |
| General Reserve*  |  |
| Opening balance Additions during the year - transfer from statement of profit and loss  9,603   |  |
| Closing balance 9,603   |  |
| *It represents reserve created under Companies (transfer of Profit to Reserves) Rules, 1975, whereby Company is required to transfer a certain percentage of its profit after tax as disclosed in the statement of profit and loss to general reserve, before declaring any dividend.   |  |
| Balance in the Statement of profit and loss   |  |
| Opening transfer  |  |
| A 44: Whatti for the Chiteria West  | 689.530<br>60.990                      |
| Add. From the outsone your  | 689.531<br>60.996                      |
| Appropriation during the year Less: Transfer to general reserve (9,603)   |  |
| Appropriation during the year Less: Transfer to general reserve Less: Interim dividend paid  (9,603) (117,500)  |  |
| Appropriation during the year Less: Transfer to general reserve (9,603)   |  |

709,999

750,528

### Notes to the financial statements (Continued)

| (Curre | ncy: Indian rupee in (housands)   |                 |               |
|--------|---|-----------------|---------------|
|        |   | 31-Mar-13       | 31-Mar-12     |
| 5.     | Long-term provisions  |                 |               |
|        | Provisions for employee benefits  |                 |               |
|        | - Gratnity  | 745             |               |
|        | - Compensated absences  | 6,295           | 4,900         |
|        | - Long service award  | 840             | 1,288         |
|        | - Equity based and global shares purchase plan  | 1,449           | 1,297         |
|        |   | 9,329           | 7,485         |
| 6.     | Short-term borrowings   |                 |               |
|        | Secured   | _               | 30,500        |
|        | Loans from related parties (secured by fixed deposits)                                    | -               | 30,300        |
|        | (secared by fixed deposits)   |                 | 30,500        |
| 7.     | Trade payables  |                 |               |
|        | Provision for accrued expenses  | 4,224           | 7,942         |
|        | Provision for expenses payable to group company   | 1,188           | •             |
|        | There are no amounts due to small scale industrial undertakings. (Previous year: Rs. Nil) | 5,412           | 7,942         |
| 8.     | Other current liabilities   |                 |               |
|        | Payable to group companies  | 114,545         | 70,327        |
|        | Other liabilities   | 4,515           | 7,509         |
|        | (Includes statutory dues payable and others)  |                 |               |
|        | Interest accrued but not due on borrwoings  | **              | 24            |
|        |   | 119,060         | 77,860        |
| 9.     | Short-term provisions   |                 |               |
|        | Provisions for employee benefits  |                 | s             |
|        | - Compensated absences  | 172             | 131           |
|        | - Long service award  | 1 425           | 411           |
|        | - Equity based and global shares purchase plan  | 1,435<br>11,569 | 648<br>5,835  |
|        | - Bonus   | 11,507          | 3,0 <b>33</b> |
|        | ,   | 13,176          | 7,025         |



# Notes to the financial statements (Continued) as at 31 March 2013

(Currency: Indian rupee in thousands)

# 10. Fixed assets

## Tangible assets <u>-</u>

|  |                       | Gross Block | ock        |                        |                       | Depreciation        |            | •                      | Not Carrying Value  |
|--|-----------------------|-------------|------------|------------------------|-----------------------|---------------------|------------|------------------------|---------------------|
| Description                              | As at<br>1 April 2012 | Additions   | Deductions | As at<br>31 March 2013 | As at<br>I April 2012 | Charge for the year | Deductions | As at<br>31 March 2013 | As at 31 March 2013 |
| Leasehold improvements                   | 2,283                 |             | ,          | 2,283                  | 863                   | 49                  | ,          | 912                    | 175,1               |
| Furniture, fixtures and office equipment | 6.122                 |             | •          | 6,122                  | 4.811                 | 351                 | ,          | 5,162                  | 096                 |
| Telecommunications equipment             | 1,865                 | •           | •          | 1,865                  | 1,735                 | 85                  | ,          | 1,820                  | 55                  |
| Computer (hardware)                      | 9,707                 | 685         | 1,641      | 8,655                  | 8,619                 | 265                 | 1,641      | 7,243                  | 1,412               |
| TOTAL                                    | 19,977                | 589         | 1,641      | 18,925                 | 16,028                | 750                 | 1,641      | 15.137                 | 3.788               |
| , mary day day                           |                       |             |            |                        |                       |                     |            |                        |                     |

## Intangible assets Œ

|                |                       | Gross Block | ş          |                        |                       | Amortisation        |            | ~                      | Net Carrying Value     |
|----------------|-----------------------|-------------|------------|------------------------|-----------------------|---------------------|------------|------------------------|------------------------|
| Description    | As at<br>1 April 2012 | Additions   | Deductions | As at<br>31 March 2013 | As at<br>I April 2012 | Charge for the year | Deductions | As at<br>31 March 2013 | As at<br>33 March 2013 |
| Сотрисе зоЯмяе | 4,783                 | ,           | ٠          | 4,783                  | 4.006                 | 388                 | •          | 4,394                  | 389                    |
| TOTAL.         | 4,783                 |             | ,          | 4,783                  | 4,006                 | 388                 | =          | 4,394                  | 389                    |



# Notes to the financial statements (Continued) as at 31 March 2013

(Currency: Indian Rupec in Thousands)

## Fixed assets (Continued) 10.

# Tangible assets (Previous year) ::

| April 2011   Additions   Deductions   31 March 2012   1 April 2011   Charge for the year   Deductions   31 March 2012   1 April 2011   Charge for the year   Deductions   31 March 2012   1 April 2011   Charge for the year   Deductions   31 March 2012   1 April 2011   Charge for the year   Deductions   31 March 2012   1 April 2011   1 |  |                       | Gress Block | ock        |                        |                       | Depreciation        |            |                        | Net Carrying Value     |
|--|--|-----------------------|-------------|------------|------------------------|-----------------------|---------------------|------------|------------------------|------------------------|
| 2.283  | Description                              | As at<br>1 April 2011 | Additions   | Deductions | As at<br>31 March 2012 | As at<br>1 April 2011 | Charge for the year | Deductions | As at<br>31 March 2012 | As at<br>31 March 2012 |
| ipment 6,122 6,122 4,205 606 - 1,845 1,845 1,545 1,545 1,545 1,542 1,249 472 1,347 14,284 2,232 488 19,977 14,284 2,232 488 1  | Leasehold immovements                    | 2,283                 |             |            | 2,283                  | 615                   | 248                 | •          | 863                    | 1,420                  |
| 1,845     1,622     129     16       8,634     1,545     472     9,707     7,842     1,249     472       472     9,707     7,842     1,249     472       472     48     19,977     14,284     2,132     488     1  | Furniture, fixtures and office equipment | 6,122                 |             |            | 6,122                  | 4,205                 | 909                 | •          | 4,811                  | 1.5.1                  |
| 8.634     1,545     472     9,707     7,842     1,249     472       . 18.882     1,583     488     19,977     14,284     2,132     488     1   | Telecommunications equipment             | 1,843                 | 38          | 16         | 1,865                  | 1,622                 | 129                 | 16         | 1,735                  | <u> </u>               |
| 18.882 1.583 488 19,977 14,284 2,232 488   | Computer (hardware)                      | 8,634                 | 1,545       | 472        | 9,707                  | 7,842                 | 1,249               | 472        | 8,619                  | 80.1                   |
| L P L P K  | TOTAL                                    | 18,882                | 1,583       | 488        | 19,977                 | 14,284                | 2,232               | 488        | 16,028                 | 3,950                  |

# Intangible assets (Previous year) æ

|                    |                       | Gross Block | )ck        |                        |                       | Amortisation        |            |                        | Net Carrying Value  |
|--------------------|-----------------------|-------------|------------|------------------------|-----------------------|---------------------|------------|------------------------|---------------------|
| <b>Description</b> | As at<br>I April 2011 | Additions   | Deductions | As at<br>31 March 2012 | As at<br>1 April 2011 | Charge for the year | Deductions | As at<br>31 March 2012 | As at 31 March 2012 |
| Computer software  | 3.618                 | 1,165       | ŧ          | 4,783                  | 3,618                 | 388                 |            | 4,006                  | 777                 |
| TOTAL              | 3,618                 | 1,165       | ŧ          | 4,783                  | 3,618                 | 388                 | 5          | 4,006                  | 111                 |



### Notes to the financial statements (Continued)

| (Curr | ency: Indian rupee in thousands)  |           | han man kum u di di fundi di man di mu u di mu u di mu u di di di di ki ki mu u mu di fun funda mu |
|-------|---|-----------|--|
|       |   | 31-Mar-13 | 31-Mar-12  |
| 11.   | Long-term loans and advances  |           |  |
|       | (Unsecured, considered good)  |           |  |
|       | Others  | 3,109     | 3,462  |
|       | Security deposits Advance brokerage                                     | 161,384   | 65,100   |
|       |   | 164,493   | 68,562   |
| 12.   | Other non-current assets  |           |  |
|       | Advance tax (net of provision Rs. 535,956 (Previous year. Rs. 503,956)) | 101,985   | 95,303   |
|       | Fixed deposit   | 404,000   | -  |
|       | Interest accrued on fixed deposits                                      | 17,016    | -  |
|       | Prepaid expenses  | 11,699    | 1,188  |
|       |   | 534,700   | 96,491   |



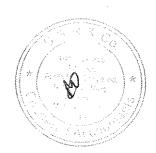
### Notes to the financial statements (Continued)

| (Curr | ency: Indian rupee in thousands)  |           |           |
|-------|---|-----------|-----------|
|       |   | 31-Mar-13 | 31-Mar-12 |
| 13.   | Current investments   |           |           |
|       | Current Investments (unquoted) 1,410,816 units (Previous year: 8,266 units) of DWS Insta Cash Plus Fund | 145,875   | 83        |
|       | Total   | 145,875   | 83        |
|       | Book value of investments   | 145,875   | 83        |



### Notes to the financial statements (Continued)

| (Curre | ney: Indian rupee in thousands)  |               |               |
|--------|--|---------------|---------------|
|        |  | 31-Mar-13     | 31-Mar-12     |
| 14.    | Trade receivables  |               |               |
|        | (Less than six months - unsecured, considered good)  |               |               |
|        | From related party   |               |               |
|        | Investment advisory fees receivable - offshore   | 12,185        | 509           |
|        | Others   | 1,404         | 470           |
|        | Portfolio management fees  | 76,580        | 10,621        |
|        | Investment management fees   | 79,500<br>590 | 625           |
|        | Investment advisory fees receivable - domestic   | 90,759        | 12,225        |
| 15.    | Cash and bank balances   |               |               |
|        | Cash and cash equivalents  | e 714         | 12.201        |
|        | - Balance with bank in current account   | 5,714         | 13,281<br>349 |
|        | - Cheques on hand  | 37            | 70            |
|        | - Cash on hand   | 31            | 70            |
|        | Other bank balances  |               | 803,500       |
|        | - Fixed deposit  |               | 305,500       |
|        |  | 5,751         | 817,200       |
|        | Balance in deposit account includes Rs. Nil (Previous year Rs. 35,000) under lien with bank. |               |               |
| 16.    | Short-term loans and advances  |               |               |
|        | (Unsecured, considered good)   |               |               |
|        | Others   | 14,445        | 2,812         |
|        | Cenvat credit receivable   | 7,501         | 4,063         |
|        | Prepaid expenses   | 7,501         | ·             |
|        |  | 21,946        | 6,875         |
| 17.    | Other current assets   |               |               |
|        | Interest accrued on fixed deposits   | -             | 52,586        |
|        | Advance brokerage  | 128,928       | 51,785        |
|        | Other receivables  | 271           | 780           |
|        | Receivable from group companies  | 2,849         | 498           |
|        |  | 132,048       | 105,649       |
|        |  |               |               |



### Notes to the financial statements (Continued)

for the year ended 31 March 2013

| (Curr | ency: Indian rupec in thousands)   |   |  |
|-------|--|---|--|
|       |  | 31-Mar-13   | 31-Mar-12  |
| 18.   | Fee Income   |   |  |
|       | Portfolio management services  | 2,789   | 2,028  |
|       | Investment management fees   | 524,874   | 391,121  |
|       | Investment advisory fees - offshore  | 48,441  | 5,131  |
|       | Investment advisory fees - domestic  | 5,400   | 3,075  |
|       |  | 581,504   | 401,355  |
|       |  | was a second and a second a second and a second a second and a second | THE RESIDENCE OF THE PERSON OF |
| 19.   | Other income   |   |  |
|       | Dividend income  | 2,982   | 933  |
|       | Gain on sale of investments  | 10,275  |  |
|       | Interest income on fixed deposits  | 39,194  | 61,384   |
|       | Interest income on investments   | 11,452  | 5,114  |
| •     | Miscellaneous income   | 226   | 542  |
|       |  | 64,129  | 67,973   |
| 20.   | Employee benefits expense  |   |  |
|       | • -  | 206,695   | 160,577  |
|       | Salaries, bonus and allowances   | 7,991   | 4,944  |
|       | Contribution to provident and other funds  | 2,528   | 1,886  |
|       | Expense on Employee stock award plan<br>Staff welfare expenses                               | 3,709   | 4,957  |
|       | Stail wenare expenses  |   |  |
|       |  | 220,923   | 172,364  |
| 21.   | Finance cost   |   |  |
|       | Interest expense   |   | •  |
|       | - Borrowings   | 74  | 24   |
|       | - Others   | <del>-</del>  | 730  |
|       |  | 74  | 754  |
| 22.   | Other expenses   |   |  |
| 44,   |  | 28,328  | 30,144   |
|       | Rent   | 5,051   | 5,884  |
|       | Repairs and maintenance - others   | 1,408   | 782  |
|       | Insurance  | 2,052   | 5,901  |
|       | Rates and taxes  Marketing, advertising and publicity  | 622   | 710  |
|       | Scheme related expenses  | 32,848  | 17,574   |
|       | Communication expenses   | 6,491   | 6,260  |
|       | Global management charges  | 94,177  | 45,165   |
|       | System and infrastructure support  | 52,116  | 32,164   |
|       | Travel expenses  | 5,875   | 6,606  |
|       | Professional and legal fees  | 41,458  | 39,564   |
|       | Payments to the auditor  |   |  |
|       |  |   |  |
|       | As Auditor   |   | 512  |
|       | As Auditor Statutory audit   | 523   |  |
|       | Statutory audit Tax audit  | 226   | 221  |
|       | Statutory audit  Tax audit  Directors sitting fees   | 226<br>195  | 221<br>180   |
|       | Statutory audit  Tax audit  Directors sitting fees  Net loss on foreign currency transaction | 226<br>195<br>4,661   | 221<br>180<br>7,480  |
|       | Statutory audit  Tax audit  Directors sitting fees   | 226<br>195  | 221<br>180   |
|       | Statutory audit  Tax audit  Directors sitting fees  Net loss on foreign currency transaction | 226<br>195<br>4,661   | 221<br>180<br>7,480  |

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts

### 23.1 Staff benefits

### Gratuity:

The following disclosures have been set out in accordance with the requirements of Accounting Standard 15 (revised 2005) on "Employee Benefits" prescribed by the Companies Accounting Standards Rules, 2006.

Reconciliation of opening and closing balance of the present value of the defined benefit obligation for gratuity benefits is given below

| Change in defined benefit obligations as at                           | 31-Mar-13                    | 31-Mar-12                |
|---|------------------------------|--------------------------|
| Present value of defined benefit obligations at beginning of the year | 7,123                        | 6,881                    |
| Current service cost  | 1,160                        | 1,762                    |
| Interest cost   | 564                          | 589                      |
| Benefits paid   | (1,379)                      | (309)                    |
| Actuarial loss / (gain) on obligations                                | 1,787                        | (1,800)                  |
| Present value of defined benefit obligations at end of the year       | 9,255                        | 7,123                    |
| Fair value of the plan assets at beginning of the year                | 7,413                        | 7,036                    |
| Expected return on plan assets  | 603                          | 578                      |
| Contributions   | 1,635                        | -                        |
| Benefits paid   | (1,379)                      | (309)                    |
| Actuarial gain (loss) plan assets                                     | 238                          | 108                      |
| Fair value of the plan assets at end of the year                      | 8,510                        | 7,413                    |
| Cost recognised for the period  |                              |                          |
| Current service cost  | 1,160                        | 1,763                    |
| Interest cost   | 563                          | 589                      |
| Expected return on plan assets  | (603)                        | (578)                    |
| Net Actuarial (gain)/loss recognised in year                          | 1,549                        | (1,908)                  |
| Expenses recognised in the statement of profit & loss                 | 2,669                        | (136)                    |
| Actuarial assumptions used  |                              |                          |
| Valuation Method  | Projected                    | Projected<br>Unit Credit |
|   | Unit Credit                  |                          |
| Discount rate   | 7.90% p.a.                   | 8.75% p.a<br>8% p.a      |
| Expected return on plan assets  | 8% p.a,                      | •                        |
| Salary escalation rate  | 10% p.a,                     | 10% p.a<br>60 Years      |
| Normal Retirement Age   | 60 Years                     | 60 Years<br>10%          |
| Attrition rate  | 10%                          |                          |
| Mortality rate  | IALM (2006-<br>08) (modified | LIC (94-96)<br>Ultimate  |
| •   | ultimate)                    | Ommic                    |
|   |                              |                          |



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.1 Staff benefits (Continued)

### a) Discount Rate

The discount rate is based on the prevailing market yields of Indian government securities as at the balance sheet date for the estimated term of the obligations.

### b) Salary escalation rate

The estimates of future salary increases is considered taking into account the inflation, seniority, promotion and other relevant factors.

### c) Expected return on plan assets

This is based on our expectation of the average long-term rate of return expected on investments of the Fund during the estimated term of the obligations.

Experience adjustments of five years are given below:

|   | 2013  | 2012    | 2011    | 2010  | 2009    |
|---|-------|---------|---------|-------|---------|
| Defined benefit obligation                | 9,255 | 7,123   | 6,881   | 6,310 | 2,442   |
| Plan assets                               | 8,510 | 7,413   | 7,036   | 6,550 | 3,816   |
| Surplus/(Deficit)                         | (745) | 290     | 155     | 240   | 1,374   |
| Experience adjustment on plan liabilities | 1,549 | (1,800) | (1,252) | 1,818 | (2,820) |
| Experience adjustment on plan assets      | 238   | 108     | 76      | 815   | (627)   |

### 23.2 Segment Reporting

In the opinion of the management, the Company is mainly engaged in the business of Asset Management Services. Segment information is not required to be disclosed since business segment and geographical segment are insignificant.

### 23,3 Related parties

The disclosures regarding related parties as required by Accounting standard issued 18 "Related party disclosures" issued by the Companies (Accounting Standards) Rules 2006 are as under:

### (A) Names of related parties by whom control is exercised ('Controlling entities')

Deutsche Bank AG (and its branches)

Ultimate Holding company

Deutsche India Holdings Private Limited

Holding company

### (B) Key management personnel ('KMP')

Suresh Soni, Chief Executive Officer



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.3 Related parties (Continued)

### (C) Fellow subsidiaries in India with whom transactions have taken place during the year:

Deutsche Trustee Services (India) Private Limited

**DBOI** Global Services Private Limited

Deutsche Investments India Private Limited

Deutsche Investor Services Private Limited

### (D) Transactions with related parties

| Nature of Related Party Transaction     | ,                       | For the year ended 31 March 2013 |                         | ear ended<br>ch 2012 |
|---|-------------------------|----------------------------------|-------------------------|----------------------|
|   | Controlling<br>Entities | Fellow<br>Subsidiary             | Controlling<br>Entities | Fellow<br>Subsidiary |
| Revenues/ Expenses                      |                         |                                  |                         |                      |
| Interest Income                         | 39,194                  | 11,452                           | 61,384                  | 5,115                |
| Investment advisory fees – offshore     | -                       | 48,441                           | -                       | 5,131                |
| Reimbursement of expenses paid          | -                       | 247                              | -                       | -                    |
| Giobal management charges               | 81,358                  | 12,819                           | 41,963                  | 3,202                |
| Legal and professional charges received | -                       | 2,576                            |                         | -                    |
| System and Infrastructure support       | 43,004                  | 7,821                            | 25,306                  | 6,144                |
| Staff welfare                           | -                       | -                                | 63                      | •                    |
| Rent paid                               | 15,711                  | -                                | 16,068                  | -                    |
| Interest expense                        | 74                      | -                                | 24                      | -                    |
| Scheme related expenses                 | -                       | 1,188                            | -                       | -                    |
| Bank charges                            | 20                      | -                                | 15                      | -                    |
| Dividend paid                           | 117,500                 | _                                | ÷                       |                      |

### (E) Balance outstanding as at 31 March 2013

| Nature of outstanding                            | As at 31 M              | arch 2013            | As at 31 M              | arch 2012            |
|--|-------------------------|----------------------|-------------------------|----------------------|
| Receivable/ payables                             | Controlling<br>Entities | Fellow<br>Subsidiary | Controlling<br>Entities | Fellow<br>Subsidiary |
| Interest accrued on fixed deposits               | 17,016                  | -                    | 52,586                  | -                    |
| Balance in current account                       | 5,622                   | -                    | 13,187                  | -                    |
| Fixed deposit                                    | 404,000                 | -                    | 803,500                 | -                    |
| Interest Accrued but not due                     | -                       | ~                    | 24                      | -                    |
| Investment advisory fee<br>Receivable - offshore | -                       | 12,185               | -                       | 509                  |
| Payable to Group Companies                       | 92,068                  | 24, 802              | 58,673                  | 11,654               |
| Receivable from Group<br>Companies               | 75                      | 2,924                | -                       | 498                  |
| Short term loan                                  | _                       | ~                    | 30,500                  |                      |
| Fund accounting expense payable                  | -                       | 1,188                |                         | (1*1                 |

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.3 Related parties (Continued)

### (F) Managerial remuneration

| Particulars   | 2013          | 2012          |
|---|---------------|---------------|
| Salary, bonus and allowances Contribution to provident fund and other funds | 29,964<br>613 | 20,964<br>522 |
| Total   | 30,577        | 21,486        |
|   |               | 1751-277      |

Note: Provision for leave encashment and gratuity is based on actuarial valuation done on an overall Company basis and hence, not included above.

### (G) Of items in (D) above, transactions in excess of 10% of the total related party transactions are as under:

|   | 201                     | 3                    | 201                     | 2                    |
|---|-------------------------|----------------------|-------------------------|----------------------|
|   | Controlling<br>Entities | Fellow<br>subsidiary | Controlling<br>Entities | Fellow<br>subsidiary |
| Transactions with related parties             |                         |                      |                         |                      |
| Interest Income                               |                         |                      |                         |                      |
| Deutsche Bank AG India<br>Branches            | 39,194                  | •                    | 61,384                  | •                    |
| Deutsche Investments India<br>Private Limited | -                       | 11,452               | -                       | 5,115                |
| Investment advisory fees – offshore           |                         |                      |                         |                      |
| DWS Investment GmbH                           |                         | 48,441               | -                       | 5,130                |
| Global management charges                     |                         |                      |                         |                      |
| Deutsche Bank AG Frankfurt                    | 20,125                  | -                    | 18,560                  | ~                    |
| Deutsche Bank AG Singapur                     | 53,110                  | -                    | 12,561                  | ų.                   |
| Deutsche Bank AG Hongkong                     | 8,505                   |                      | 6,879                   | -                    |
| Deutsche Asset Management<br>Group Limited    | -                       | 2,650                | -                       | -                    |
| Deutsche Group Services Pty Limited           | -                       | 5,181                | •                       | 347                  |
| DWS Investment GmbH                           | -                       | 4,913                | -                       | 2,665                |
| Staff welfare                                 |                         |                      |                         |                      |
| Deutsche Bank AG India<br>Branches            | -                       | -                    | 63                      | -                    |



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.3 Related parties (Continued)

(G) Of items in (D) above, transactions in excess of 10% of the total related party transactions are as under: (Continued)

|  | 2013                    |                      | 2012                    |                      |  |
|--|-------------------------|----------------------|-------------------------|----------------------|--|
|  | Controlling<br>Entities | Fellow<br>subsidiary | Controlling<br>Entities | Fellow<br>subsidiary |  |
| Legal and professional charges                       |                         |                      |                         |                      |  |
| Deutsche Trustee Services (India) Private Limited    | <del></del>             | 2,576                |                         | -                    |  |
| System and Infrastructure                            |                         | •                    |                         |                      |  |
| support  | 20, 400                 |                      | 24,034                  |                      |  |
| Deutsche Bank AG India Branches                      | 39,488                  | - 217                | 24,034                  | 5,611                |  |
| DBOI Global Services Private                         | -                       | 6,317                | -                       | 5,011                |  |
| DB Services New Jersey, Inc.                         | _                       | 1,982                |                         | 110                  |  |
| Interest expense on Short term                       |                         | -,                   |                         |                      |  |
| Borrowing  |                         |                      |                         |                      |  |
| Deutsche Bank AG India Branches                      | 74                      | -                    | 24                      |                      |  |
| Rent   |                         |                      |                         |                      |  |
| Deutsche Bank AG India Branches                      | 15,711                  | -                    | 16,068                  |                      |  |
| Reimbursement of expenses paid                       |                         |                      |                         |                      |  |
| Deutsche Trustee Services (India)<br>Private Limited | -                       | 247                  | -                       |                      |  |
| Scheme related expenses                              |                         |                      |                         |                      |  |
| Deutsche Investor Services Private<br>Limited        | -                       | 1,188                | -                       |                      |  |
| Bank charges   |                         |                      | 1.5                     |                      |  |
| Deutsche Bank AG India Branches                      | - 20                    | -                    | 15                      |                      |  |
| Dividend paid  |                         |                      |                         |                      |  |
| Deutsche India Holdings Private<br>Limited           | 117,500                 | 190                  | -                       |                      |  |



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.3 Related parties (Continued)

(H) Of items in (G) above, balances in excess of 10% of the total related party transactions are as under:

|   | 2013 2012               |                      |                         | 2                    |
|---|-------------------------|----------------------|-------------------------|----------------------|
|   | Controlling<br>Entities | Fellow<br>subsidiary | Controlling<br>Entities | Fellow<br>subsidiary |
| Balances with related parties                         |                         |                      |                         |                      |
| Interest accrued on Bank                              |                         |                      |                         |                      |
| deposits  |                         |                      | 50.596                  |                      |
| Deutsche Bank AG India Branches                       | 17,016                  |                      | 52,586                  | ~                    |
| Balance in Current Account                            |                         |                      | 12 107                  |                      |
| Deutsche Bank AG India Branches                       | 5,622                   | -                    | 13,187                  | -                    |
| Fixed deposit   |                         |                      | 002 500                 |                      |
| Deutsche Bank AG India Branches                       | 404,000                 | -                    | 803,500                 | -                    |
| Fund accounting expense                               |                         |                      |                         |                      |
| payable   |                         | 1 100                | _                       | _                    |
| Deutsche Investor Services Private<br>Limited         | •                       | 1,188                | -                       | _                    |
| Payable to group Companies                            |                         |                      | 22.105                  |                      |
| Deutsche Bank AG Frankfurt                            | 12,012                  | -                    | 22,105                  | -                    |
| Deutsche Bank Aktiengesellschaft,<br>Filiale Singapur | 57,082                  | -                    | 13,640                  | -                    |
| Deutsche Bank AG India Branches                       | 11,608                  | -                    | 9,518                   | ~                    |
| Deutsche Bank Aktiengesellschaft,<br>Filiale Hongkong | 9,652                   | -                    | 7,348                   | -                    |
| DBOI Global Services Private Limited                  | -                       | 5,744                | •                       | 5,169                |
| Deutsche Asset Management<br>Group Limited            | -                       | 2,650                | •                       | -                    |
| Deutsche Group Services Pty Limited                   | -                       | 6,188                | -                       | •                    |
| DWS Investment GmbH                                   | -                       | 7,589                | -                       | 5,444                |
| Receivable from Group                                 |                         |                      |                         |                      |
| Companies   |                         |                      |                         |                      |
| Deutsche Trustee Services (India) Private Limited     | -                       | 2,827                | -                       | 498                  |
| Interest Accrued but not due                          |                         |                      |                         |                      |
| Deutsche Bank AG India Branches                       | -                       | -                    | 24                      | -                    |
| Short Term Loan                                       |                         |                      |                         |                      |
| Deutsche Bank AG India Branches                       | -                       | -                    | 30,500                  | -                    |
| Investment advisory fees                              |                         |                      |                         |                      |
| DWS Investment GmbH                                   | -                       | 12,185               | -                       | 509                  |
|   |                         | 457777444            |                         |                      |



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.4 Operating leases

Information required by Accounting Standard – 19 on Accounting of Leases issued by Companies (Accounting Standard) Rules ,2006 for future minimum lease payments for the non-cancellable operating lease are as follows:

| Particulars  | 2013  | 2012  |
|--|-------|-------|
| Minimum lease payments for non cancellable lease                           |       |       |
| - not later than one year  | 986   | 1,467 |
| - later than one year and not later than five years                        | 1,144 | 1,210 |
| Total  | 2,130 | 2,677 |
| Total of minimum lease payments recognised in statement of profit and loss | 1,571 | 1,306 |

### 23.5 Earning per share

In accordance with Accounting Standard 20 on Earnings Per Share prescribed in the Companies (Accounting Standard) Rules, 2006, the computation of earnings per share is set out below.

|   | 2013       | 2012       |
|---|------------|------------|
| a) Profit after tax (as per statement of profit and loss)   | 96,033     | 60,996     |
| b) Weighted average number of equity shares   |            |            |
| (par value of Rs.10 each)   |            |            |
| Number of shares at the beginning of the year   | 25,000,000 | 25,000,000 |
| Number of shares issued during the year   | -          | ~          |
| Total number of equity shares outstanding at the end of the year  | 25,000,000 | 25,000,000 |
| Weighted average number of equity shares outstanding during the year (based on the date of issue of shares) | 25,000,000 | 25,000,000 |
| c) Basic and diluted earnings per share (in Rupees) (a/b)   | 3.84       | 2.44       |

The basic and diluted earnings per share are the same as there is no dilutive/potential equity shares issued.

### 23.6 Deferred tax asset (net)

The major components of deferred taxes are as follows:

| 2013  | 2012                           |
|-------|--------------------------------|
|       |                                |
| 844   | 881                            |
| 3,932 | 1,893                          |
| 253   |                                |
| 2,198 | 1,632                          |
| v.    | 15,122                         |
|       |                                |
| 7,227 | $=//$ $\stackrel{>}{>}$ 19,528 |
|       | - //                           |
|       | 844<br>3,932<br>253<br>2,198   |

### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.7 Contingent liabilities and Capital Commitment

The capital commitment as on 31 March 2013 is Rs. Nil (Previous Year: Rs. Nil).

The Company has contingent liability towards Income Tax demands of Rs. 7,895 as of 31 March 2013 (Previous Year: Rs. 2,500).

### 23.8 Foreign currency transactions

The Company has undertaken the following transactions in foreign currency:

|   | 2013    | 2012   |
|---|---------|--------|
| Expenditure incurred in foreign currency                              |         |        |
| Global management charges   | 100,015 | 44,560 |
| System and infrastructure support                                     | 5,045   | 1,658  |
| Total   | 105,060 | 46,218 |
| Income earned in foreign currency Investment advisory fees – offshore | 48,441  | 5,131  |
| Total   | 48,441  | 5,131  |
|   | A       |        |

### Foreign currency exposure not covered by forward contracts:

|             |     |            | 2013       |            | 2012       |
|-------------|-----|------------|------------|------------|------------|
|             |     | FCY Amount | INR Amount | FCY Amount | INR Amount |
| Receivables | EUR | 172        | 12,185     | 8          | 509        |
| Payables    | EUR | 1,275      | 93,413     | 862        | 54,523     |
| ,           | RUB | 8          | 13         | 2          | 3          |
|             | SGD | 110        | 4,455      | 50         | 1,815      |
|             | USD | 39         | 2,102      | 2          | 116        |

### 23.9 Disclosure under Micro, Small and Medium Enterprises Development Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED) which came into force from 2 October 2006, certain disclosures are required to be made relating to Micro, Small and Medium enterprises. On the basis of the information and records available with the management and confirmation sought from suppliers on registration with specified authority under MSMED, principal amount, interest accrued and remaining unpaid and interest paid during the year to such enterprise is NIL.



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued)

### 23.10 Transfer pricing

The Company has developed a comprehensive system of maintenance of information and documents as required by the transfer pricing legislation under sections 92-92F of the Income Tax Act, 1961. Management is of the opinion that all international transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of provision for taxation.

### 23.11 Global management charges

Global management charges represent payments made by the Company to other Deutsche Bank Group entities for providing business level strategic and supervisory support.

### 23.12 System and infrastructure support

System and infrastructure support included under Note 22 primarily comprise of support for business management and other infrastructure functions received from Deutsche Bank Group Companies. These have been accounted for in accordance with the service level agreements.

### 23.13 Share based payments

### a. Method adopted for valuation:

Stock compensation expenses under the "Fair Value Method" are determined based on the "Fair Value of the Share Awards" and amortized over the vesting period.

### b. Nature and extent of Employee Share-based Payment Plans:

Certain employees selected at the discretion of Deutsche Bank AG may receive an annual award, usually referred to as a Restricted Equity Unit (REU) award under the DB Equity Plan. These equity awards vest in instalments (tranches) over multi year periods (typically 3-5 years). Upon settlement, the shares are transferred to its employees.

### c. Expenses recognized on account of "Employees Share-based Payment"

During the year the Company has recognised an amount of Rs. 2,528 (previous year Rs. 1,886) under Employee benefits expenses.

d. Liability on account of share based payment as at 31 March 2013 is Rs. 2,884 (previous year Rs. 1,945)



# Notes to financial statements (Continued) for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

Notes to the accounts (Continued)

Share based payments (continued) 23.13

# Reconciliation of number of shares during the year ended 31 March 2013 is as under

|  | 2010: DB Restrictive<br>Equity award Plan  | 2011: DB Restrictive<br>Equity award Plan  | 2012: DB Restrictive<br>Equity award Plan  | 2013: DB Restrictive<br>Equity award Plan  | 2011Global Share<br>Purchase Plan | 2012Global Share<br>Purchase Plan       | ·~···                                  |
|--|--|--|--|--|-----------------------------------|---|--|
| Vesting Schedule                         | Equal vest in 9<br>tranches February,<br>August, November<br>2011, 2012 and 2013 | Equal vest February<br>2012, 2013 and 2014 | Equal vest February<br>2013, 2014 and 2015 | Equal Vest February<br>2014, 2015 and 2016 |                                   |   | ************************************** |
| Shares outstanding as on 1 April 2012    | 467.45   | 364,45                                     | 1,377.92                                   | •  | \$1.00                            | 00.69                                   |  |
| Granted during the year                  | •  | •  | •  | 612.08                                     | •                                 |   |  |
| Additional shares issued during the year | ı  | •  | •  | •  | *                                 | *************************************** | 1                                      |
| Vested during the year                   | 280.46   | 182.23                                     | 459.31                                     | •  | 51.00                             |   |  |
| Forfeited during the year                | ,  | •  | •  |  | 1                                 |   |  |
| Shares outstanding as on 31 March 2013   | 186.99   | 182.22                                     | 918.61                                     | 612.08                                     | •                                 | 00.09                                   |  |
| Range of vesting price (Euro)            | 24.59 to 38.493  | 38.493                                     | 38.493                                     |  |                                   |   |  |

# Reconciliation of number of shares during the year ended 31 March 2012 is as under

|   | 2010; DB Restrictive<br>Equity award Plan                               | 2011: DB Restrictive<br>Equity award Plan  | 2012: DB Restrictive<br>Equity award Plan  | 2013; DB Restrictive<br>Equity award Plan  | 2011Global Share<br>Purchase Plan | 2012Global Share<br>Purchase Plan |
|---|---|--|--|--|-----------------------------------|-----------------------------------|
| Yesting Schedule                          | Equal vest in 9 tranches February, August, November 2011, 2013 and 2013 | Equal vest February<br>2012, 2013 and 2014 | Equal vest February<br>2013, 2014 and 2015 | Equal Vest February<br>2014, 2015 and 2016 |                                   |                                   |
| Shares outstanding as on 1 April 2011     | 747.89  | 546.73                                     | 1  | •  | 51.00                             | 00.69                             |
| Granted during the year                   |   | 1  | 1,377.92                                   | •  | •                                 |                                   |
| Additional shares for right issue, if any | •   | •  |  | •  | \$                                |                                   |
| Vested during the year                    | 280.44  | 182.28                                     | •  | \$   | i i                               |                                   |
| Forfeited during the year                 | 1   | 1  | •  | •  | •                                 |                                   |
| Shares outstanding as on 31 March 2012    | 467.45  | 364.45                                     | 1,377,92                                   |  | 51.00                             | 90.69                             |
| Range of vesting price (Euro)             | 24.59 to 38.493   | 38.493                                     | 38.493                                     | 3  |                                   |                                   |



### Notes to financial statements (Continued)

for the year ended 31 March 2013

(Currency: Indian rupee in thousands)

### Notes to the accounts (Continued) 23

### Previous comparatives 23.14

Previous year figures have been regrouped and reclassified wherever necessary to confirm with current year classification.

As per our report of even date attached

For BSR & Co.

Chartered Accountants

Firm's Registration No: 101248W

Manoj Kumar Vijai

Partner

Mumbai

18 July 2013

Membership No: 046882

Mumbai

18 July 2013

Suresh Soni

Director

For and on behalf of the Board of Directors of Deutsche Asset Management (India) Private Limited

> K.M. Gherda Director

Kulkherde

Nebalahah Nehal Shah

Company Secretary